

Solar Water Solutions



Why solar solutions?

The world's energy shortage and environment concerns require improved energy production

Solar thermal water heating systems provide:

- Green solutions
- Cost efficiency
- Dependability
- Possible subsidies and tax rebates





How does it work?

- Gravity/pumps move hot water via the solar collectors
- Absorber plates absorb the sun's energy, which heats the water in the collector
- Heated water rises and circulates into the water heater tanks
- Heated water warms the cooler water in the tank directly or through the heat exchanger
- Back up energy sources supply energy deficits





Our mission and values

Chromagen is committed to bring product innovation and added value to the global thermal solar industry, by providing green solutions, which benefit the planet and it's citizens.













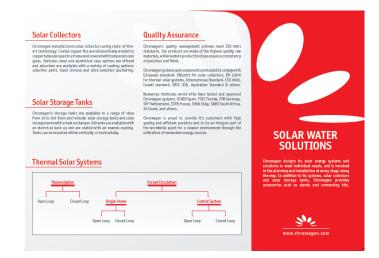
About us

- Company founded in 1962
- Ownership
 - 65% Kibbutz Sha'ar Ha'amakim
 - 35% Tene fund
- Distribution in over 35 countries
- Leading markets include:
 - Israel, Australia, Mexico, and Spain
- Other holdings are: Chromagen España, Chrom Coat
- Production facilities include:
 - Thermo-tank factory 6,000 m2
 - Collector factory 3,500 m2



Why us?

- Highest quality standard
- Global distribution network
- Solutions to fit the need
- Vast technical experience
- Profound market knowledge
- Post-sale support





Quality standards

Quality according to ISO 9001 and IQNet standards

Certifications:

- European standard EN12975, EN 12976
- CEN KEYMARK
- International standard- ISO 9806
- Israeli standard
- SRCC USA
- Australian standard
- ISO 14001 & OHSAS 18001
- and more



Quality standards

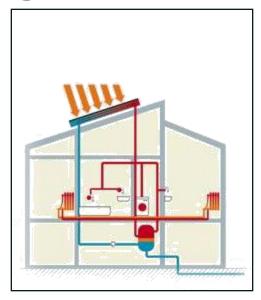
Institute approvals:

- INTA Spain
- FSEC Florida
- ITW Germany
- Sai Global Australia
- CSTB France
- ENEA Italy
- Democritos Greece
- Sii Israel
- and others

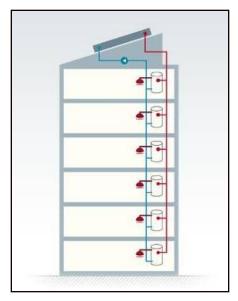


Solutions to fit the need

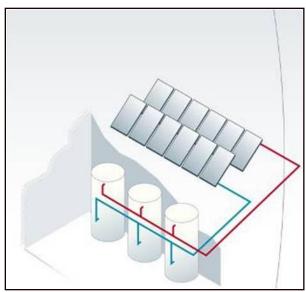
Segmentations



Single homes



Apartment buildings

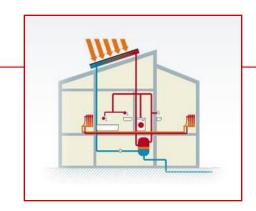


Industrial / Commercial



Single homes

Individual home systems







Apartment buildings

Central Systems

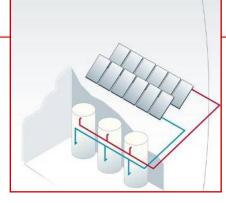






Industrial/Commercial

Mega solutions











Solar solutions world wide







- Collectors installed on a roof or the ground
- The system is almost maintenance free
- The technology is proven: 39.7 million sq m installed in 2008 world wide, which equals 27,700 MWth.*
- ROI is up to 5 years



Global legislation

- **Israel** | Mandatory building regulation 7/1980
- France | A 50% tax rebate to the customer
- Australia | Mandatory building reg. 8/2006
- Mexico | 7/2007-2012. 30% of the new construction
- **Germany** | A rebate of 105E for 1sm
- Italy | Mandatory in Lazio & Lombardy regions for new construction
- **Spain** | Mandatory building reg. 9/2006
- Belgium | Mandatory building reg. 12/2008
- Brazil | Mandatory building reg. in Sao Paolo. Rio de Janeiro 40% 2008
- South Africa | Electric company program for two cities 2009
- **U.S.** | 1/2006 12/2016 federal tax rebate
- Hawaii | Mandatory building reg. 1/2010



Israel

- 1.8 million households
- 85% of households use solar thermal systems (mandatory since 1980)
- 32 m2 collectors installed per 1000 inhabitants,
- one of the highest in the world
- Market size ~ \$100 million USD
- Electricity saving of 3% annually by using solar thermal
- Carbon emission savings of 675,000 tons annually
- Chromagen leads with 30% of the market share



Europe: the leading market

- Kyoto Treaty
 - o 10% from renewable sources up to 2012
 - o 20% up to 2020
- Tax reduction/subsidy
- Energy prices volatility
- Environmental awareness
- Mass market production





Chromagen Spain

- Spain's leading company with approximately 23% market share
- Four regional distribution centers
- Independent network of authorized dealers
- Strong business ties with architects & installers







Thank You

